



Retirement - The Easy Win Solution (Paperback)

By Steve Gulino

BookBaby, United States, 2016. Paperback. Book Condition: New. 224 x 147 mm. Language: English . Brand New Book. In my normal course of business, I have seen thousands of clients portfolios. I see their income, their savings, their home loans and home values. I talk with them about their goals and their dreams. At 58 years old I am a Boomer myself, so I can totally relate to their situations. When I talk to clients who are Baby Boomers, at times I feel like I am talking to myself. I have been down the same road I have the same dreams and I have many of the same problems with my own retirement plans that my clients have. As I analysis and think of all my Boomer clients, I am so sorry to say that my clients have the same as all Baby Boomers. Fifty percent of all my clients between the ages of 55 and 65 do not know how they are going to retire with their current savings and are considering other Plan B"-type options. Several years ago I set out to find a solution of how to put these clients back on track with minimal risk and minimal...



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